

# 2024 INTERSTATE BBQ & OUTDOOR EXPO

## VENDOR MANUAL

\*Management reserves the right to amend any/all procedures as seen fit

**DATE:** April 13th, 2024

**LOCATION:** Washington County Agricultural Education Center  
7313 Sharpsburg Pike  
Boonsboro, MD 21713

**EVENT MANAGEMENT CONTACT INFO:** Sarah Black, Event Manager  
*BEFORE EVENT DAY:* sarah@ifgevents.com / 240-291-1860  
*ON EVENT DAY:* At main gate, text or see Sarah Black or see Bryan Kelly

**SHOW HOURS:** SAT 4/13 - 12p-8pm.

**MOVE IN TIMES:** SATURDAY 4/13 8:00am until 11:00am  
. \*if you need access on Friday, please contact Sarah Black  
ALL VEHICLES MUST BE OUT OF FESTIVAL AREA BY 11:30AM.

**MOVE OUT TIME:** SAT 4/13 - 8:15pm (Or 15 minutes after music ends).  
\*You may break down early. You may even carry your things to your car. But **DO NOT ENTER THE FESTIVAL GROUNDS WITH YOUR VEHICLE WHILE OUR PATRONS ARE STILL WALKING ABOUT. THIS WILL BE STRICTLY ENFORCED.** (This also includes messing with the event fence - lifting it up, pushing it down, or cutting it!). Vehicles are NEVER allowed under pavilions.

**VENDOR SPACE:**  
Vendor spaces are on concrete or grass and vary in size. Your space should accommodate your needs based on your application. Each vendor is responsible for tenting/setting their display and presenting themselves in a manner which reflects a positive image for the event and their company. Your tent(s) should be securely weighted/staked. If not, we will take it down.

**ELECTRIC:**  
Electricity is only supplied to those who have paid for it in advance. Those who have electricity need to have their own extension cords, which will be covered by our mats.

**ATM:**  
There is an ATM near the front gate.

**VENDOR ID:**

Vendors will NOT have wristbands. Vendors are allowed a “reasonable” amount of helpers.

**VENDOR PARKING:**

ALL VENDORS WILL PARK IN THE DESIGNATED VENDOR PARKING LOT WHICH IS LOT A (LARGE GRAVEL LOT) AND WILL USE THE PROVIDED DASHBOARD TICKET.

**TRASH:**

We ask that you place your trash (boxed or bagged trash) behind your space. Our crew will come by to retrieve your trash periodically. FOOD VENDORS – Please make trash bags are light enough to where they don't break. Do not leave frying oil behind... You must take it with you and dispose of it! PLEASE DO NOT PLACE ANY TRASH IN OUR DUMPSTERS.

**RESTROOMS:**

Portable toilets are on site in multiple locations (see map)

**FIRST AID/EMS:**

EMS staff, heat/air conditioning, water and other relief is available to vendors, volunteers and patrons who may need it.

**FIRE SAFETY/EXITS:**

Each large tent/pavilion is equipped with fire extinguishers and there are multiple fire exits. Please locate the exit nearest you before the event begins.

**SECURITY:**

Security will be provided for your safety as well as the safety of our patrons. Both volunteers and trained staff will be present throughout the day.

**CARE:**

Vendors must not injure or deface the grounds or buildings. NO TAPE ON CONCRETE FLOORS. When such damage occurs, the vendor is liable to the owner of the property so damaged. The vendor shall comply with all reasonable requests of officials of the complex. Vendors will be charged for excessive debris left in vendor space and cleanup caused by paint, oil, grease, adhesive materials and abrasives.

**CONDUCT:**

Vendors shall conduct and operate in their space so as not to annoy, endanger or interfere with the rights of other vendors, event staff and patrons.

**CHILDREN:**

This is a kid-friendly event, however, vendors' children must stay in the vendor space unless they are accompanied by an adult. Unattended children are not allowed at any time.

**LIABILITY:**

Interstate Festival Group, LLC, IFG Consulting LLC and Washington County Agricultural Education Center will not be responsible for any injury, loss, or damage that may occur to the vendor or to the vendor's employees or property from any cause whatsoever. The vendor assumes full responsibility and liability resulting directly or indirectly, or jointly, from other causes that arise because of the actions or omissions of its agents, employees or independent contractors, whether acting with or without the scope of their authority. Your own insurance is your own responsibility.

**SALES TAX:**

The sales tax on retail items being sold at this event is 6%. As a company selling items in the state of Maryland, you should be charging sales tax and then forwarding the appropriate funds and paperwork to the Revenue Administration Division. For more information please visit: [www.marylandtaxes.com](http://www.marylandtaxes.com)

**HEALTH DEPARTMENT:**

A Temporary Food Permit is required to operate at this event. If you are selling food and have not yet obtained this permit, please contact the Washington County Health Department at 240-313-3400 or [www.washhealth.org](http://www.washhealth.org)  
<https://washcohealth.org/wp-content/uploads/2018/07/Temporary-Food-Application.pdf>

**PERMITS/LICENSES:**

Vendors shall obtain all pertinent permits and licenses required by any federal, state or local laws, ordinances and regulations.

**IN THE EVENT OF RAIN:**

This event is rain or shine. It is the responsibility of the vendor to be prepared to protect themselves and their property.

**PROHIBITED ITEMS:**

**Vendors may NOT bring in their own alcohol. If you are seen with it, you will be asked to get rid of it.** The sale of alcohol, weapons of any kind, illegal drugs and paraphernalia is prohibited. In the event of such, vendor will be dismissed immediately.

**VENUE ADDRESS:**

Washington County Agricultural Education Center  
7313 Sharpsburg Pike  
Boonsboro MD 21713

**EMERGENCY CONTACTS:**

EMERGENCY – If serious, Dial 911  
EMS – On Site – Or Dial 911  
FIRE - Sharpsburg Fire Dept. 301-432-6321 Emergency: 911

POLICE - Wash Co Sheriff 240-313-4345 Emergency: 911  
HOSPITAL - Meritus Medical Ctr. 301-790-8000

**FESTIVAL STAFF:**

FESTIVAL DIRECTOR – Sarah Black  
FESTIVAL FIELD SUPERVISOR – Elmo Pierce  
SECURITY - Lead Security/Parking – Pete Stotelmyer  
VENDORS – Lead Vendors - Sarah Black/Bryan Kelly  
TICKET SALES - Lead Sales – Jessica Edwards  
FRONT GATE – Lead Front Gate – Andrea Mills  
LOGISTICS – Lead Logistics – Victoria Helkowski  
BEER/WINE – Lead Beer/Wine – Wa Sultan  
SET UP – Lead Set Up – Victoria Helkowski  
BANDS/MUSIC – Adam Scott

**31**

Example Number

\*this is NOT your number, unless it is your number

***Your Marked Space # is the***

***FRONT & MIDDLE of your***

***booth space (standing,***

***looking at it properly)***

***Use this square if need be.***

***(12' X 12')***